# NOVEM

Novem Healthcare Pte Ltd partners with reputable MNCs who share our dedication in providing high quality and innovative products to meet varied healthcare needs. We are the sole distributor of these MNCs, representing them in the sales, marketing and distribution of pharmaceuticals, medical devices and nutraceuticals. Our customers include a growing number of restructured hospitals, private clinics and specialist clinics with special focus in cardiology, endocrinology, general surgery, gynaecology, musculoskeletal and neurology.

We believe that building a dynamic and motivated team is paramount to achieving our goals. To facilitate our growing business, we are seeking motivated, positive and resultoriented candidates to join us. You are welcomed to send an enquiry or application if you are interested in this vacancy.

## MARKETING MANAGER

#### Job Description:

- Devise, execute and monitor strategic product and marketing plans in line with company vision and growth plan.
- To communicate this strategy to all of the relevant participants and stakeholders
- Track sales and expense budget of focus products
- Develop marketing materials and tools
- Develop, review and adjust marketing plans to meet growth targets.
- Develop training materials and to train sales staffs
- Plan and coordinate with sales team to organise in-service demonstrations, talks and education programmes for healthcare professionals
- Plan and participate in booth duties at local and overseas congresses
- Cultivate good working relationships with medical professionals

### **Requirements:**

- Preferably with 4-5 years related experience in multi-product management in pharmaceuticals, nutraceuticals and medical devices
- Self-motivated, resourceful and with great initiative
- Dynamic, works independently and good team player
- Possesses excellent communication and interpersonal skills
- Minimum degree in Pharmacy
- Singaporeans and PRs only

Interested candidates please email detailed resume and expected remuneration to: jobs@novemhealthcare.com;

#### For more details, please visit www.novemhealthcare.com